

Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 AID-05 CIAE-00 COME-00 FRB-03
INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02
CIEP-01 LAB-04 SIL-01 OMB-01 FTC-01 SEC-01 /051 W
-----181348Z 079168 /44
R 181324Z JAN 77
FM AMEMBASSY PORT OF SPAIN
TO SECSTATE WASHDC 235

LIMITED OFFICIAL USE PORT OF SPAIN 0156

E.O. 11652:N/A
TAGS: EINV, EFIN, TD, US
SUBJECT: LOCALIZATION OF AMERICAN LIFE INSURANCE
COMPANY

1. REPRESENTATIVES OF AMERICAN LIFE INSURANCE COMPANY (SUB-
SIDIARY OF AMERICANINTERNATIONAL GROUP, INC.) HAVE BEEN
IN PORT OF SPAIN TO DISCUSS PLANS FOR LOCALIZATION OF THEIR
TRINIDAD AND TOBAGO SUBSIDIARY WITH MINISTRY OF FINANCE.
NEGOTIATIONS APPEAR TO BE GOING FORWARD AMICABLY.

2. TWO POTENTIAL PROBLEMS HAVE ARISEN, ACCORDING TO AMERICAN
LIFE REPS. TRANSFER OF PART OF OWNERSHIP WILL BE BY PUBLIC SALE
OF SHARES BUT GOTT WILL DETERMINE PRICE AT WHICH
THE SHARES WILL BE OFFERED. AMERICAN LIFE IS
NATURALLY CONCERNED THAT THE PRICE BE EQUITABLE ONE
REFLECTING MARKET VALUE OF SHARES. (COMMENT:
FOREIGN BANKS WHICH HAVE SOLD PART OF EQUITY LOCALLY
HAVE REPORTED THAT DEMAND FOR SHARES AT PRICES
AUTHORIZED HAS GREATLY EXCEEDED NUMBER BEING OFFERED.)

3. SECOND PROBLEM IS THAT GOTT IS ASKING THAT
TWENTY FIVE PERCENT OF EQUITY BE SOLD DURING 1977.

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ACCORDING TO AMERICANLIFE REPRESENTATIVES, SALE OF
MORE THAN 20 PERCENT OF EQUITY WOULD MAKE COMPANY
SUBJECT TO MAJOR TAX LIABILITY IN THE UNITED STATES.
THEY REFERRED IN THIS CONNECTION TO SECTIONS 351,
361 AND 367 OF INTERNAL REVENUE CODE. TRINIDAD
MINISTER IN MINISTRY OF FINANCE DE SOUZA (AN INSURANCE
UNDERWRITER BEFORE TAKING ON CURRENT PORTFOLIO)

BELIEVES THIS CAN BE NEGOTIATED WITH THE USG (HE REPORTEDLY NEGOTIATED SUCCESSFULLY A SIMILAR PROBLEM WITH GOVERNMENT OF CANADA).

4. ONLY COPY OF INTERNAL REVENUE CODE EMBASSY HAS AVAILABLE IS THAT IN 1970 EDITION UNITED STATES CODE. IN THIS VERSION, PARAGRAPH (D) OF SECTION 367 APPEARS TO OPEN WAY FOR EXCEPTION BY IRS OF TRANSFERS OF STOCK IN FOREIGN CORPORATIONS NOT MADE FOR PURPOSE OF TAX AVOIDANCE. SINCE CURRENT SALE IS BEING CONDUCTED AT INSTIGATION (AND INSISTENCE) OF GOTT FOR PRIMARY PURPOSE OF ACHIEVING SIGNIFICANT LOCAL PARTICIPATION IN INSURANCE INDUSTRY, WHICH IS EVENTUALLY INTENDED TO LEAD TO MAJORITY LOCAL OWNERSHIP, EMBASSY BELIEVES RULING EXEMPTING AMERICAN LIFE FROM APPLICATION OF THESE PROVISIONS WOULD BE APPROPRIATE.

5. AMERICANLIFE HAS OFFERED TO PROVIDE EMBASSY WITH COPY OF A MEMORANDUM ON THE TAX ISSUES, WHICH IT IS PREPARING FOR TRINIDAD AND TOBAGO GOVERNMENT. WE WILL FORWARD COPY TO DEPARTMENT WHEN RECEIVED. MEANWHILE, GENERAL GUIDANCE WOULD BE APPRECIATED. FAY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INSURANCE, ESTABLISHMENT OF OFFICES, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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ISecure: 1
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Review Exemptions: n/a
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TAGS: EINV, EFIN, TD, US, AMERICAN LIFE INSURANCE CO
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Type: TE
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